

## Director of CRM Salesforce

### Employment Type

Permanent

### Base Salary

£ €40,000 - £ €80,000

### Industry

Salesforce

### Description

I have a high-profile position for the Director of CRM Salesforce for a global container company. They have one of the most modern container fleets in the world. My client's company has formidable presence in Latin America and Intra-America. If hired, you will be responsible to prepare and implement the Salesforce roadmap for the company.

### Responsibilities

- Design training plans for proper implementation of the process and pass system knowledge
- Understand requirements of different business units Digital Business Team, Revenue Management, Global Sales, etc.
- Conduct user acceptance testing, implement planning and trainings, roll-out, change management
- Create communication and stakeholder plans to guide the change management efforts
- Ensure implementation of CRM and related organizational impacts
- Generate and update material for steering committee meetings, and other business meetings

### Qualifications

- Should have a Bachelor's Degree in economics, math, statistics or similar
- More than 3 Years' experience in Sales Management or Customer Service Management
- Knowledge of Process Management six sigma etc
- Deep project management skills
- Very good presentation and excellent communication Skills
- Stakeholder management experience
- Fluency in English local languages
- Good Skills in Windows Microsoft office package

### Benefits

- Attractive salary as per experience and performance
- Full time position
- Great room for personal growth

### Hiring organization

Third Republic

### Job Location

Alexanderstraße 1, 10178, Berlin, Berlin, Germany

### Valid through

April 30, 2020

## **Contacts**

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