

Senior Consultant/BA

Base Salary

£ \$110,000 - £ \$130,000

Industry

Salesforce

Description

Third Republic is presently associated with a technology company which is developing next generation cloud technology. My client's company has a mission to deliver unmatched cloud service experience to customers and no wonder they have some of the best global brands such as Coca Cola and Facebook working as a partner. Buoyant by double digit growth, they are looking to hire a Salesforce Business Analyst for their team. This is a 100% remote position.

Responsibilities

Key Responsibilities

- Supporting business development by cultivating relationships with clients
- Preparing scope of work (SOW) documents
- Providing best-practice Quote-to-Cash guidance on processes
- Educating customers on Salesforce Quote-to-Cash setup
- Completing configuration documents in collaboration with customers
- Gathering customers' specific business process requirements
- Using Salesforce CPQ managed package
- Documenting and tracking customer product enhancement requests
- Supporting migration with Salesforce CPQ

Qualifications

Requirements

- More than 3+ years' of designing, configuring and testing SaaS solutions geared toward CPQ
- Prior implementing experience with CPQ products such as Big Machines, Apptus, CallidusCloud
- Must have functional and technical experience with
- Must have requirements gathering abilities
- Must have a team player attitude
- Previous consulting experience with a consulting/software company would be beneficial
- Ability to work from home
- Ready to travel up to 50%
- Not eligible for Visa Sponsorship

Job Benefits

- Attractive remuneration upto \$110,000-130,000 p.a
- Other benefits and perks

Hiring organization

Third Republic

Employment Type

Permanent

Date posted

December 4, 2019

Valid through

March 31, 2020

Job Location

Broadway, 1178, New York, NY
10001, United States