

## Salesforce Senior Manager

### Employment Type

Permanent

### Base Salary

£ \$180,000 - £ \$200,000

### Industry

Salesforce

### Description

Who is Hiring?

Seize the moment and join an expansive IT consulting company that serves its customers based in North America and Europe. My client's company is a partner firm of some of the biggest names in the world of banking, healthcare, private sciences, retail, insurance, energy, cyber-security, and more. They help these customers push the limits and leverage the latest technological advancements to address their business objectives.

You can become a part of my client's dynamic and fast-paced technical unit if you are a brilliant Salesforce Senior Manager and know about CRM technologies from up close. The role offers best-in-industry remuneration and attractive employee benefits, in addition to an exciting opportunity for you to take on several industry challenges head-on!

What you'll be doing

- Handling an entire team of experienced consultants
- Ensuring that project delivery always happens on schedule
- Supporting re-engineering business operations and system processes
- Working on the latest CRM technologies
- Responding to clients requests and resolving every query posted by them
- Determining a problem and suggesting timely solutions regularly
- Identifying core strengths and issues
- Actively participating in the recruitment process
- Understanding business needs and specific requirements of clients
- Creating work plans, pricing estimates, and risk assessments
- Managing client relationships

What you'll bring to the role

- More than 15 years of work experience in a consulting firm
- Prior work experience as a business analyst/consulting manager
- Deep understanding of how Sales Cloud and Service Cloud work
- Ability to work in harmony with key stakeholders and project members
- Has expertise on Oracle On-Demand using CRM packages
- Can travel for around 50-70% of the time around the country

Benefits

- Attractive salary up of to \$200k + bonus
- Other regular employee benefits and perks

### Hiring organization

Third Republic

### Job Location

1178 Broadway, NY 10001, New York, New York, United States

### Valid through

April 30, 2020